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FRONT COVER STORY

**SHARIF
HATAB**

RISING STAR:
Ed Stulak

PARTNER SPOTLIGHT:
Phillip Buzzelli Esquire

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SHARIF HATAB

Sharif Hatab, known professionally as **Team Sharif Sells** or simply **@sharifsells** to his online followers, is a name synonymous with success in the real estate world. A licensed real estate professional since 2007, Sharif embarked on his real estate journey with the goal of helping family and friends realize their property dreams. This journey, however, was preceded by a career in IT and marketing—fields where Sharif honed his business acumen and technological expertise. While he still owns his IT company, he decided to sell his stake in his marketing venture to focus entirely on real estate and the growth of his team.



*Sharif Hatab:
A Passion for
Real Estate
and Helping
Others Achieve
Their Goals*





Sharif's life began in Brooklyn, NY, where he was born on December 4th. As a first-generation American of Egyptian descent, Sharif's heritage is an integral part of his identity, shaping his values and work ethic. Over the years, he has lived in a variety of places, including West Windsor, Robbinsville, Princeton, New Brunswick, Philadelphia, Hamilton, Allentown, and Millstone—each of which has added a layer of experience to his personal and professional life.

A true real estate professional, Sharif has amassed an impressive list of accolades over his career. He has been recognized with monthly office awards for highest sales volume, listings, and total transactions for over

24 months consecutively. Among his other honors are the prestigious **Platinum Circle of Excellence**, the **Chairman's Circle Diamond Award** from Berkshire Hathaway HomeServices (placing him in the top 0.5% of agents nationwide), and industry-specific recognitions like the **Club Wealth Marketer of the Year Award**, **Club Wealth Massive Growth Award**, and the **Tom Ferry - RealTrends America's Best Award**.

Beyond his business success, Sharif is deeply committed to personal growth and community service. He is a **Board Member of Happy Smiles** and serves as the **RWJ Developmental Committee Chair**, a role he took on after serving on the **RWJ Hamilton Foundation**

Board. Additionally, Sharif is a proud member of the **Princeton Chamber of Commerce**, constantly staying engaged in his community.

Sharif is driven by his passion for helping others. As a dedicated real estate coach, he finds immense fulfillment in guiding agents through their career paths and helping them achieve their professional goals. His expertise extends beyond local borders—Sharif has acquired and invested in multiple properties in Egypt, a country close to his heart.

When he's not managing real estate transactions or coaching aspiring agents, Sharif enjoys spending

quality time with his family. He and his wife, **Patricia (Patty)**, share two daughters: **Alexandria**, who is seven years old, and **Isabella**, who is five. Traveling with his family, investing in real estate flips, cooking, fitness, and golf are just a few of Sharif's hobbies, all of which reflect his commitment to leading a balanced and fulfilling life.

For Sharif, fatherhood is one of the most important roles he holds. His passion for being the best father possible is matched only by his dedication to helping others achieve success in real estate. Whether through his personal investments or his mentorship to other agents, Sharif Hatab



continues to leave an indelible mark on the real estate industry.

